CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Re	vision		Alt Order #	
	1836570	1		08838604	
Product	•				
). JONES SENATE COMN	1				
Contract Dates	Estimate #				
0/16/17 - 10/22/17	5055				
\dvertiser			<u>Ori</u>	ginal Date	/ Revision
POL/Jones, Doug/D/Sena	te		1	0/23/17	/ 10/23/17
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EGC	Broado	ast		Cash
	Property	Accour	nt E	xecutive	Sales Office
	WSFA	Ryan E	ddi	ns	HRP-Washingto
	Special Hand	ling			
	Demographic				
	Adults 35+				
	•				
	Agy Code	Advert	ser	Code	Product 1/2
	TV13041	836			967
	Agency Ref			Advertiser	Ref

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate Type	Spots	Amount
1 WSFA 10/20/17 10/20/17 WSFA 12 News at Ten - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	10-1035pm <u>Rate</u> \$275.00	:30	NM	1	\$275.00
2 WSFA 10/20/17 10/20/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	10-11am <u>Rate</u> \$50.00	:30	NM	1	\$50.00
3 WSFA 10/20/17 10/20/17 WSFA 12 News at Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	12-1230pm <u>Rate</u> \$100.00	:30	. NM	1	\$100.00
4 WSFA 10/20/17 10/20/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	330-4p <u>Rate</u> \$60.00	:30	NM	1	\$60.00
5 WSFA 10/20/17 10/20/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	5-530a <u>Rate</u> \$85.00	:30	NM	1	\$85.00
6 WSFA 10/20/17 10/20/17 WSFA 12 News at Five <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	5-530pm <u>Rate</u> \$185.00	:30	NM	1	\$185.00
7 WSFA 10/20/17 10/20/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	528am-6am <u>Rate</u> \$100.00	:30	NM	1	\$100.00
8 WSFA 10/20/17 10/20/17 WSFA 12 News at Six - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	6-630pm <u>Rate</u> \$350.00	:30	NM •	1	\$350.00
9 WSFA 10/20/17 10/20/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	6a-7a <u>Rate</u> \$175.00	:30	NM	1	\$175.00
10 WSFA 10/20/17 10/20/17 ENTERTAINMENT TONIGH Start Date End Date Weekdays Spots/Week	11630-7p <u>Rate</u>	:30	ММ	1	\$215.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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 Contract Dates
 Product
 Estimate #

 10/16/17 - 10/22/17
 D. JONES SENATE CO 5055

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 10/23/17 / 10/23/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	<u>Rate</u> \$215.00			
11 WSFA 10/20/17 10/20/17 NBC Today Show Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
12 WSFA 10/20/17 10/20/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	9-10am <u>Rate</u> \$50.00	:30	NM 1	\$50.00
13 WSFA 10/16/17 10/16/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 1 1	1035-1137pm <u>Rate</u> \$115.00	:30	NM 1	\$115.00
14 WSFA 10/16/17 10/16/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u> \$30.00	:30	NM 1	\$30.00
15 WSFA 10/16/17 10/16/17 ALABAMA LIVE @ 1130AM Start Date	1130A-12P <u>Rate</u> \$30.00	:30	NM 1	\$30.00
16 WSFA 10/16/17 10/16/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
17 WSFA 10/16/17 10/16/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	12-1230pm <u>Rate</u> \$100.00	:30	NM 1	\$100.00
18 WSFA 10/16/17 10/16/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	330-4p <u>Rate</u> \$60.00	:30	N M 1	\$60.00
19 WSFA 10/16/17 10/16/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 1 1	5-530a <u>Rate</u> \$85.00	:30	N M 1	\$85.00
20 WSFA 10/16/17 10/16/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	5-530pm <u>Rate</u> \$185.00	:30	NM 1	\$185.00
21 WSFA 10/16/17 10/16/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	6-630pm <u>Rate</u> \$350.00	:30	NM 1	\$350.00
22 WSFA 10/16/17 10/16/17 Today In Alabama Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	6a-7a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
23 WSFA 10/16/17 10/16/17 ENTERTAINMENT TONIGH Start Date	17630-7p <u>Rate</u> \$215.00	:30	NM 1	\$215.00
24 WSFA 10/16/17 10/16/17 NBC Today Show Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
25 WSFA 10/21/17 10/21/17 WSFA 12 News at Ten - Sat	10-1030pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00

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Contract / Revision Alt Order # 1836570 08838604

Contract Dates Product Estimate # 10/16/17 - 10/22/17 D. JONES SENATE CO 5055

Advertiser Original Date / Revision 10/23/17 / 10/23/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate	20,0 20.1gu. 1.00.	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
26 WSFA 10/21/17 10/21/17 WSFA 12 News at Six-Sat Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	Sa 6-7pm <u>Rate</u> \$80.00	:30	NM 1	\$80.00
27 WSFA 10/21/17 10/21/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171- 1	6-8am <u>Rate</u> \$45.00	:30	N M 1	\$45.00
28 WSFA 10/22/17 10/22/17 WSFA 12 NEWS @ 1030P Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1 Spot Ch Date Range Description 1 WSFA 10/16/17-10/22/17 WSFA 12 NEWS @ 1030P Credited	<u>Rate</u> \$150.00 <u>Start/End Time</u>	:30 <u>Weekdays Length Rate</u> St :30 \$150.00	NM 0 <u>Type</u> <i>NM</i>	\$0.00
29 WSFA 10/22/17 10/22/17 WSFA 12 News at Five-Sun Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	Su 5-530p <u>Rate</u> \$90.00	:30	NM 1	\$90.00
30 WSFA 10/22/17 10/22/17 NET NBC Sunday Today Sh	nc7-8a <u>Rate</u> \$45.00	:30	NM 1	\$45.00
31 WSFA 10/22/17 10/22/17 NET NBC Meet The Press Start Date	8-9a <u>Rate</u> \$45.00	:30	NM 1	\$45.00
32 WSFA 10/22/17 10/22/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	9-930a <u>Rate</u> \$20.00	:30	NM 1	\$20.00
33 WSFA 10/19/17 10/19/17 WSFA 12 News at Ten - MF Start Date	10-1035pm <u>Rate</u> \$275.00	:30	NM 1	\$275.00
34 WSFA 10/19/17 10/19/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	1035-1137pm <u>Rate</u> \$115.00	:30	NM 1	\$115.00
35 WSFA 10/19/17 10/19/17 NET Days of Our Lives Start Date	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
36 WSFA 10/19/17 10/19/17 RIGHT THIS MINUTES <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	130-2p <u>Rate</u> \$30.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 10/16/17-10/22/17 RIGHT THIS MINUTES Credited	Start/End Time 130-2p	Weekdays Length Rate	<u>Type</u> NM	
37 WSFA 10/19/17 10/19/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	M-F 4-430P <u>Rate</u> \$60.00	:30	NM 1	\$60.00
38 WSFA 10/19/17 10/19/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	M-F 430-5P <u>Rate</u> \$75.00	:30	NM 1	\$75.00
39 WSFA 10/19/17 10/19/17 Today in Alabama 5am	5-530a	:30	NM 1	\$85.00

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| Contract / Revision | Alt Order # | 1836570 / 08838604

 Contract Dates
 Product
 Estimate #

 10/16/17 - 10/22/17
 D. JONES SENATE CO 5055

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 10/23/17 / 10/23/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ * Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	<u>Rate</u> \$85.00			
40 WSFA 10/19/17 10/19/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	528am-6am <u>Rate</u> \$100.00	:30	NM 1	\$100.00
41 WSFA 10/19/17 10/19/17 Today In Alabama Start Date	6a-7a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
42 WSFA 10/19/17 10/19/17 ENTERTAINMENT TONIGH Start Date	11630-7p <u>Rate</u> \$215.00	:30	NM 1	\$215.00
43 WSFA 10/19/17 10/19/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
44 WSFA 10/19/17 10/19/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	9-10am <u>Rate</u> \$50.00	:30	NM 1	\$50.00
45 WSFA 10/17/17 10/17/17 WSFA 12 News at Ten - MF Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	10-1035pm <u>Rate</u> \$275.00	:30	NM 1	\$275.00
46 WSFA 10/17/17 10/17/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 -1 1	1035-1137pm <u>Rate</u> \$115.00	:30	NM 1	\$115.00
47 WSFA 10/17/17 10/17/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	12-1230pm <u>Rate</u> \$100.00	:30	NM 1	\$100.00
48 WSFA 10/17/17 10/17/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	M-F 4-430P <u>Rate</u> \$60.00	:30	NM 1	\$60.00
49 WSFA 10/17/17 10/17/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	M-F 430-5P <u>Rate</u> \$75.00	:30	NM 1	\$75.00
50 WSFA 10/17/17 10/17/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	5-530a <u>Rate</u> \$85.00	:30	NM 1	\$85.00
51 WSFA 10/17/17 10/17/17 WSFA 12 News at Five Start Date	5-530pm <u>Rate</u> \$185.00	:30	NM 1	\$185.00
52 WSFA 10/17/17 10/17/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	528am-6am <u>Rate</u> \$100.00	:30	NM 1	\$100.00
53 WSFA 10/17/17 10/17/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	6-630pm <u>Rate</u> \$350.00	:30	NM 1	\$350.00
54 WSFA 10/17/17 10/17/17 ENTERTAINMENT TONIGH Start Date	l1630-7p <u>Rate</u> \$215.00	:30	NM 1	\$215.00

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| Contract / Revision | Alt Order # | 1836570 / 08838604 | | |

 Contract Dates
 Product *
 Estimate #

 10/16/17 - 10/22/17
 D. JONES SENATE CO 5055

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			
55 WSFA 10/17/17 10/17/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am Rate	:30	NM 1	\$115.00
Week: 10/16/17 10/22/17 -1 1	\$115.00			
56 WSFA 10/17/17 10/17/17 This Is Us Start Date End Date Weekdays Spots/Week	8-9pm <u>Rate</u>	:30	NM 1	\$600.00
Week: 10/16/17 10/22/17 -1 1	\$600.00			
57 WSFA 10/18/17 10/18/17 WSFA 12 News at Ten - MF	10-1035pm	:30	NM 1	\$275.00
Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 −-1 1	<u>Rate</u> \$275.00			
58 WSFA 10/18/17 10/18/17 Tonight Show	1035-1137pm	:30	NM 1	\$115.00
Start Date Week: 10/16/17End Date 10/22/17Weekdays 1Spots/Week 1	<u>Rate</u> \$115.00			
59 WSFA 10/18/17 10/18/17 NET Days of Our Lives	1230-130p	:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 −−1−−− 1	<u>Rate</u> \$150.00			
60 WSFA 10/18/17 10/18/17 WSFA 12 News at Noon	12-1230pm	:30	NM 1	\$100.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 10/16/17 10/22/171 1	\$100.00			
61 WSFA 10/18/17 10/18/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 1	\$60.00
Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	<u>Rate</u> \$60.00			
				000.00
62 WSFA 10/18/17 10/18/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P Rate	:30	NM 1	\$60.00
Week: 10/16/17 10/22/171 1	\$60.00	•		
63 WSFA 10/18/17 10/18/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM 1	\$75.00
Start Date End Date Weekdays Spots/Week	Rate	.00	, , , , ,	4.5.55
Week: 10/16/17 10/22/171 1	\$75.00			
64 WSFA 10/18/17 10/18/17 WSFA 12 News at Five	5-530pm	:30	NM 1	\$185.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 10/16/17 10/22/171 1	\$185.00			
65 WSFA 10/18/17 10/18/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$100.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	<u>Rate</u> \$100.00			
		-20	NINA 4	¢250.00
66 WSFA 10/18/17 10/18/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week	Rate	:30	NM 1	\$350.00
Week: 10/16/17 10/22/171 1	\$350.00			
67 WSFA 10/18/17 10/18/17 Today In Alabama	6a-7a	:30	NM 1	\$175.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 10/16/17 10/22/171 1	\$175.00			
68 WSFA 10/18/17 10/18/17 NBC Today 2	9-10am	:30	NM 1	\$50.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 10/16/17 10/22/171 1	\$50.00			.
69 WSFA 10/19/17 10/19/17 RIGHT THIS MINUTES	130-2p	:30	NM 1	\$30.00
Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	<u>Rate</u> \$30.00			
70 WSFA 10/18/17 10/22/17 Today In Alabama	6a-7a	:30	NM 1	\$175.00
10 THORN TO TOTAL TO TOURY III MADAINA	00-10	.00	1 4141 # 1	ψ110.00

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Print Date 10/23/17

Page 6 of 6



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

 		F-1'4	
L		I	
1836570	1	08838604	
Contract / Re	vision	Alt Order #	

 Contract Dates
 Product
 Estimate #

 10/16/17 - 10/22/17
 D. JONES SENATE CO 5055

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 10/23/17 / 10/23/17

*Line Ch Start	Date End D	ate Description	า	Start/End Time	Days	Spots/ Length Week	Rate	Type	Spots	Amount
<u>Start Date</u> Week: 10/16/17	End Date 10/22/17	<u>Weekdays</u> WTF	Spots/Week 1	<u>Rate</u> \$175.00			•			
71 WSFA 10/21 <u>Start Date</u> Week: 10/16/17	1/17 10/21/1 End Date 10/22/17	7 NBC Saturd Weekdays S-	ay Today Show <u>Spots/Week</u> 1	6-8am <u>Rate</u> \$45.00		:30		NM	1	\$45.00
72 WSFA 10/22 Start Date Week: 10/16/17	2/17 10/22/1 End Date 10/22/17	7 Late News <u>Weekdays</u> S	Spots/Week 1	1030p-1130p <u>Rate</u> \$150.00		:30		NM	1	\$150.00
73 WSFA 10/22 Start Date Week: 10/16/17	2/17 10/22/1 End Date 10/22/17	7 WSFA 12 N <u>Weekdays</u> S	ews at Five-Sun <u>Spots/Week</u> 1	Su 5-530p <u>Rate</u> \$90.00		:30	4	NM	1	\$90.00
					Totals				71	\$9,745.00

 Time Period
 # of Spots
 Gross Amount
 Agency Comm.
 Net Amount

 09/25/17 -10/22/17
 71
 \$9,745.00
 (\$1,461.75)
 \$8,283.25

 Totals
 71
 \$9,745.00
 (\$1,461.75)
 \$8,283.25

Signature:	Date:	
0		

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY

703-516-9680

FAX#

OCT23/17 12.54 *** WSFA-TV *** CREDIT RISK !!!
HARRIS REPORT FROM STATION
CHANGES ORDER WORKSHEET HEADLINE# 8838604 TRF# 1836570 MOD# 3: APPROVED REV #0 \$\$\$

REP \$\$\$

ADV #	ADV. N	NAME	POLI/D JONES/D/SEN/AL	REP.#	OFF.#	SALESMAN #	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
AGY #	AGY. N	NAME	CANAL PARTNERS MEDIA	BUYER NAME JI	JEFF SCATTERGOOD	здоор	
		1	900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES PRSN WA-	RYAN	EDDINS (H)	
		. 41	ATLANTA, GA 30339				
ORDER	#	***************************************	CONTRACT # 8838604	CLASS: NATL.	LOCAL	REGIONAL	
PRDCT	D. JONES SENATE	3 COM	SENATE COMM EST#5055 COMMENTS: (LINE, ORDER, INVOICE)	(E)	A Marie Carlos de La Carlos de L		
FLIGHT	FLIGHT DATES OCT16/17		OCT22/17 WK-1				
CITY TAX	raxstate		TAX CO-OP BILLING NEEDED			DATE OCT23/17	12.54
STA:							
CON CM	***** THIS IS A CASH IN ADVANCE	A CASI	SH IN ADVANCE SCHEDULE ****				
	ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY S ATLANTA, GA 30339	ARE TO BE PARKWAY 30339	O BE SENT TO: WAY SE, SUITE#1650				
	DOUG JONES FOR	SENA	FOR SENATE COMMITTEE				

STATION MAKEGOOD OFFERS: NO BUYS TO PRINT

TOTAL \$150.00 \$150.00 OUR LATE 1 CONTRACT TOTAL THANKS, DENICE MISSED:SUN/1030P-1130P OCT22 30S OFFER:SUN/1039P-1130P OCT22 30S CMT:SPOT AIRED LATE AT 1115P DUE TO NFL RUNNING LONG. CMT:1039P-1130P. PLEASE CONFIRM LATE RUN. \$9,745.00 OCT/17

\$9,745.00

(OCT23/17) PLS ADVISE

NEWS AIRED

% WIYC % WBMM CABL 0% WCOV 2% 5 4 % % WAKA EAKA % % % WNCF ESFA WSFA 418 \$23,012 MARKET TOTALS

SHARES DEMOS- RA35+* ACCURATE SVC- NSI

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP
CHANGES **

REP HEADLINE# 8838604 TRF# 1836570 \$5\$ MOD# 3: UNAPPROVED REV #1 \$\$\$

OCT23/17 13.00 *** WSFA-TV ***

ADV #		ADV.	NAME PO	POLI/D JONES/D/SEN	EN/AL	Ξ.	REP.#	OFF.#	SALESMAN	# N
AGY #_		AGY. 1	NAME CA	CANAL PARTNERS MI	MEDIA	ш	BUYER NAME	JEFF SCATT	SCATTERGOOD	
			006	O CIRCLE 75 PKWY	WY SE, SUITE#	1650	SALES PRSN	WA- RYAN	EDDINS (H)	
			AT	ATLANTA, GA 3033	6					
ORDER	#		**************************************	CONTRACT # 8838	38604		CLASS: NATL	. LOCAL	REGIONAL	Ţ
PRDCT	D. JONES	SENATE	СОММ	EST#5055 COMMENTS	: (LINE,	ORDER, INVOICE)	(E)	angenia din mangalan kandida k		
FLIGHT	DATES_	OCT16/17	00	OCT22/17 WK-1						
CITY I	TAX	ST	STATE TAX		CO-OP BILLING	NEEDED		(PATE OCTES	17 13.00
жер:	REVISED O MS OKD AS TTL SAME, PLS CONFM	RDER LINE \$9,7	74 45 FOR	RYAN				00		
STA:										
CON CM	SIHL ****	H	A CASH	IN ADVANCE SCHEDU	EDULE ****					
	ALL INVOICE 900 CIRCLE ATLANTA, GA	ES A	RE TO PARKWA 0339	BE SENT TO: Y SE, SUITE#1650	0					
	DOUG JONES	SS FOR	SENATE	COMMITTEE						
: LINE#:R	: REP : CD:	TIME	PERIOD	: LGTH : SEC	: RATE	START DATE	END :S	SPTS: WEEK	: DAYS	: TOTI:
•	AGENCY	ADVERTISER PRODUCT CO	Ω	CODE = 836 E = 967.	AGENCY EST# =	= 5055		•	•	
	72 s 10	1030P-1	130F	30	\$150.00	10/22	10/22	0	SUN	0
ш О О Н	PROGRAM : ORD COM1: ORD COM2: THIS IS A M	SUNDAY LAT NEWS WILL CONFIRM.	ATE L AI TH	E NEWSAFTER NFL AIR AFTER NFL AND W THANKS, DENICE OR OCT22 ON LINE-28	ILL AIR FOR 1 S	1030P-1130P. POT/WK	PLEASE			

OCT23/17 13.00 *** WSFA-TV 703-516-9680 CREDIT RISK !!!
HARRIS REPORT FROM REP
CHANGES REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY ORDER WORKSHEET 1836570 \$\$\$ HEADLINE# 8838604 TRF# MOD# 3: UNAPPROVED REV #1

REP SSS

* * *

: TOTL:	ᆏ	
DAYS		(OCT23/17) PLS ADVISE NEWS AIRED
	SUN	
:SPTS: WEEK : /WK: INVT		AIRED \$150.00 \$150.00 OUR LATE CE
SPTS: /WK:	H	S M
END :	10/22	OUR LATE NEWS AIRED ICE 30S \$150.0 30S \$150.0 UNNING LONG. OUR LATTHANKS, DENICE
: START : DATE	10/22	IE TO NFL RUNNING LONG. OUR LATE NEWS A LATE RUN. THANKS, DENICE ON LINE-72 OCT22 P OCT22 P OCT22 P TE AT 1115P DUE TO NFL RUNNING LONG. OUTERSE CONFIRM LATE RUN. THANKS, DENICE
RATE	\$150.00	E TO NFL RUI. CN LINE-72 P P P E AT 1115P LEASE CONFI
: LGTH : SEC :	30	PROGRAM: SUNDAY LATE NEWSAFTER NFL ORD COM1: SPOT AIRED LATE AT 1115P DUE TO NFL RUNNING LONG. OUR LATE NEW ORD COM2: 1039P-1130P. PLEASE CONFIRM LATE RUN. THANKS, DENICE THIS IS ACCEPTANCE OF A LATE RUN SPOT ON LINE-72 MAKEGOOD OFFERS: K'D BUY#72 MISSED:SUN/1030P-1130P OFFER:SUN/1039P-1130P CMT:SPOT AIRED LATE AT 1115P DUE TO NFL RUNNING LONG. CMT:1039P-1130P. PLEASE CONFIRM LATE RUN. THANKS, DE
TIME PERIOD	-1130P	Н Н Н Н Н Н Н Н Н Н Н Н Н Н Н Н Н Н Н
ŀ	1039P-1130P	PROGRAM: SUNDAY ORD COM1: SPOT A ORD COM2: 1039P-THIS IS ACCEPTANC STATION MAKEGOOD OFFERS: M5 OK'D BUY#72
:REP :CD:	Ø	PROGRAM: ORD COMI: ORD COMZ: THIS IS A MAKEGOOD K'D BU
:LINE#:REP : LINE	74	PROORD ORD ORD THIS OK'D
. L H Z		STAT: M5

TOTAL TOTAL CONTRACT \$9,745.00 OCT/17

\$9,745.00

0% WIYC % WBMM % CABL N % WCOV 5 0 4 % % WAKA EAKA % % % % WNCF ESFA WSFA 418 \$23,012 SHARES MARKET TOTALS ACCURATE

*-MULTIPLE N-PROGRAM NAME Z-COMMENTS M-MAKEGOOD Y-DAYS L-LENGTH X-LATE DATES T-TIME 三一三斤戶 S-SPOTS PER WEEK DE-DELETE C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

DEMOS- RA35+*

SVC- NSI

1836570

TRF#

S S S

#1

MOD# 3: APPROVED REV

8838604

HEADLINE#

703-516-9680 STATION FAX# 703 RISK !!! REPORT FROM CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET

OCT23/17 13.36 *** WSFA-TV ***

13.36 # DATE OCT23/17 SALESMAN REGIONAL (H) SCATTERGOOD EDDINS LOCAL RYAN OFF.# JEFF WA CLASS: NATL NAME PRSN BUYER SALES REP.# INVOICE) CO-OP BILLING NEEDED ORDER, 1650 SUITE# (LINE, SE, JONES/D/SEN/AL MEDIA COMMENTS: 8838604 PKWY 30339 PARTNERS WK-1 75 # Q'A EST#5055 CONTRACT CIRCLE OCT22/17 ATLANTA, POLI/D CANAL 006 TAX COMM NAME NAME STATE SENATE OCT16/17 AGY. ADV. JONES DATES Ω TAX FLIGHT # ORDER PRDCT CITY AGY ADV

RYAN FOR 74 \$9,745 M5 OKD AS LINE THANKS JASMINE REVISED ORDER TTL SAME, PLS CONFM REP

STA:

CASH IN ADVANCE SCHEDULE Ø SI SIHL **** CON CM

SUITE#1650 SENT TO: ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY 30339 GA ATLANTA,

CONTRACT SCHEDULED FOR GENERATION DOUG JONES FOR SENATE COMMITTEE NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. STATION MAKEGOOD OFFERS:

(OCT23/17) PLS ADVISE NEWS AIRED \$150.00 \$150.00 OUR LATE THANKS, DENICE DUE TO NFL RUNNING LONG. 30s 30s PLEASE CONFIRM LATE RUN. OCT22 OCT22 1115P CMT:SPOT AIRED LATE AT MISSED: SUN/1030P-1130P OFFER: SUN/1039P-1130P CMT:1039P-1130P. BUY#72 OK'D

\$9,745.00 TOTAL CONTRACT · TOTAL

71.